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Eisai Sharps Disposal Plan

June 2011

Background

Eisai Inc. (Eisai or "the company") takes environmental management and safety seriously and has long supported programs that protect our environment. Eisai established formal environmental policies in 2002 and created its worldwide Environmental Management and Safety Committee specifically to address concerns of the company and the neighborhoods in which it lives.

Sound environmental policy is central to maintaining Eisai's *human health care* (*hhc*) mission. During the course of our research, discovering, and developing new and innovative cures and treatments for debilitating diseases, Eisai uses chemicals, compounds, and materials (including live organisms) that could be hazardous if not properly handled. Eisai and all its employees abide by federal and state laws and regulations, and internal rules and procedures that regulate the handling of certain classes of these chemicals and compounds, and other hazardous materials. The company views global environmental protection as an important component of its business operations and strives to protect the environment. Eisai not only complies with local, state, federal, international laws, regulations and agreements concerning environmental protection, it also implements voluntary standards that exceed these requirements. Because there are a variety of standards, we believe it is essential to focus on voluntary efforts in the area of environmental stewardship.

Eisai understands the impact a pharmaceutical company can have on its surrounding environment as a result of its research and development activities. Accordingly, Eisai conducts its business in a manner that is as environmentally safe and friendly as possible. Historically, Eisai has strived to voluntarily dispose of its pharmaceutical waste through incineration whenever possible. Eisai also ensures that the company abides by Food and Drug Administration (FDA) Standards for Good Manufacturing Practices.

Eisai Practices Regarding Sharps: Disposal Container and Self-Retractable Syringes

A great example of Eisai's attention to the environment can be found with Eisai's agent, Fragmin®. (Please see "Fragmin: Important Safety Information," Appendix B.) Since the company began marketing Fragmin® in 2005, Eisai has provided a self-retractable needle and "sharps" disposal containers within its "patient kits" so patients can safely dispose of their syringes. Each Fragmin® patient kit provides patients with written instructions and an instructional DVD that not only demonstrates how to safely administer the drug, but also how to dispose of it in the disposal container. In addition, the needles themselves are self-retractable. This technology helps protect both patients and others from being stuck by a needle not properly disposed of in a sharps container.

This self-retractable needle encompasses "anti-needlestick" technology that renders it a passive device. Patients or healthcare professionals administering Fragmin® do not need to proactively prompt the needle sheath. (The sheath covers the needle to protect the patient and others from "sticks.") With the Fragmin® syringe, a protective sheath automatically encompasses the needle in one action once the drug has been fully administered. With the Fragmin® syringes a patient can inject with one hand and the safety sheath is automatically employed in one action. This "anti-needlestick" technology is designed to save healthcare workers, waste management workers, and patients from unwanted "sticks" which can result in many months of waiting for blood testing to ensure they have not contracted an illness.

Notably, Eisai has and continues to support patient education on safe medication disposal. We support the SMARTRx campaign sponsored by the U.S. Fish and Wildlife Service, American Pharmacists Association, and the Pharmaceutical Research and Manufacturers of America (PhRMA), which is designed to help patients dispose of their medicines with minimal impact on the environment. Through its support of

SMARTRx, Eisai is working to ensure consistent messaging for patients on the safe disposal of their medical waste.

<u>Plan</u>

Providing for Effective Safe Needle Disposal

Eisai works daily to fulfill its *human health care* mission, which is achieved when we can provide access to safe, effective medicines to patients in need. Safety weighs heavily on Eisai's decisions when providing all their products, which is why we currently use the passive self-retraction needle for the administration of Fragmin®, and also provide patient kits that include a sharps disposal container for Fragmin® syringes.

While the vast majority of Fragmin® patients receive their drug therapies in a hospital or clinical setting, the company will continuously enhance its efforts as appropriate to ensure patients understand how to dispose of home-generated sharps waste.

Education and Outreach

Patients

Eisai intends to enhance its current educational communications to patients through its distribution of more robust patient kits for patients administering Fragmin® at home. These patient kits currently include a disposal container and instructions on how to dispose of sharps. Eisai intends to modify information given to the patient in the instructional booklet, and in the video provided to patients to inform consumers even more fully about how to dispose of their needles properly using the disposal container provided at no extra charge with the kit. Eisai also intends to include a statement explaining that the State of California bans the disposal of sharps medical waste in landfills. This information will be phased-in as newer patient kits are assembled and distributed.

Eisai's web site (www.eisai.com/us) has been updated to provide effective instructions on how to safely dispose of the needles into the disposal container provided in the patient kit through a new web page that has been created to instruct visitors on how to safely dispose of syringes in their disposal containers, and after the containers are full, dispose of the container. The page also informs visitors about the California ban on disposing sharps in landfills, and provides information about appropriate sites to dispose of the containers according to the law.

As noted, Eisai intends to phase-in changes to patient communications in its patient kits as stock is replenished. Changes to Eisai's web site and other patient communications were made by December 31, 2010 to enhance patient information on disposal of sharps.

Healthcare Practitioners

The company is in the process of working with professional associations not only to educate physicians about safe sharps disposal and Eisai's plans in this regard, but patients as well. Eisai will also work with pharmacy associations to ensure pharmacies and pharmacists are aware of Eisai's efforts as well. Educating healthcare practitioner organizations about Eisai's plans may ultimately enhance patient initiative because patients may be more apt to follow the plan if a trusted healthcare practitioner is giving guidance.

Eisai makes specific recommendations on its web site (www.eisai.com/us) for healthcare practitioners. The environmental, health, and safety page is focused exclusively on the new requirements or recommendations for disposal and we are working to inform practitioners on the most appropriate means to instruct their patients to dispose of sharps containers.

Government Officials

When appropriate, Eisai notifies the state and local waste management departments about its plan to help patients dispose of sharps medical waste. This notification includes a contact name referring any inquiries regarding Eisai's actions to the most appropriate company personnel. Government officials will also be directed to Eisai's web page on sharps disposal and environmental, health, and safety.

Community Involvement

Eisai has a link on its web site permitting patients and others the opportunity to offer suggestions about how Eisai might improve its waste disposal plans. Eisai reviews these suggestions as it continues to monitor its plan for collecting and disposing of sharps waste.

Eisai Contact Information

Please contact the following person with any inquiries:

Ms. Cher Gonzalez Senior Manager, State Government Affairs Sacramento, CA 95831 916-397-4734 cher_gonzalez@eisai.com

Appendix A:

The only prescription drug Eisai manufactures and distributes that is administered via a sharps device at home is Fragmin®. Fragmin® is administered through a passive self-retractable needle. Eisai provides Fragmin® patients with a "patient kit" when they are given the drug to self-administer at home. This kit provides the patient with instructions, both written and through video, on how to dispose of the needles in the container that is provided within the kit free-of-charge. Eisai's Fragmin® web site will provide for these same instructions.

Provided Plan Elements	Enhanced Company Activity
Patient Education	 Eisai educates patients in a manner reflecting appropriate means of communication and use, including: Via Eisai.com/us, Eisai:
Local and state Coordination	When appropriate, Eisai sends letters or electronic communication to waste management personnel of state and local programs informing them of its activities. If sent, these communications provide information regarding Eisai's web site page for sharps disposal and environmental, health, and safety issues.
Consumer/Community Involvement	 Eisai has placed a link on its web site permitting patients or others the opportunity to offer the company suggestions on ways to improve the plan. Eisai reviews these suggestions as it continues to monitor this plan for collecting and disposing of sharps waste. Eisai's web site explains the California Code banning sharps waste from landfills and where it is best to dispose of sharps containers. Eisai works with appropriate professional associations, such as the pharmacy trade associations and physician associations, to ensure there will be a commitment from trusted healthcare practitioners in order to provide a safe manner of disposal, and patient education on the provider level. The Eisai.com/us web site has been modified to ensure

it has the most appropriate information addressing issues for
healthcare practitioners.

Appendix B:

FRAGMIN®: IMPORTANT SAFETY INFORMATION

WARNING: SPINAL/EPIDURAL HEMATOMA

Epidural or spinal hematomas may occur in patients who are anticoagulated with low molecular weight heparins (LMWH) or heparinoids and are receiving neuraxial anesthesia or undergoing spinal puncture. These hematomas may result in long-term or permanent paralysis. Consider these risks when scheduling patients for spinal procedures. Factors that can increase the risk of developing epidural or spinal hematomas in these patients include:

- Use of indwelling epidural catheters
- Concomitant use of other drugs that affect hemostasis, such as non-steroidal anti-inflammatory drugs (NSAIDs), platelet inhibitors, other anticoagulants
- A history of traumatic or repeated epidural or spinal punctures
- A history of spinal deformity or spinal surgery

Monitor patients frequently for signs and symptoms of neurological impairment. If neurological compromise is noted, urgent treatment is necessary.

Consider the benefits and risks before neuraxial intervention in patients anticoagulated or to be anticoagulated for thromboprophylaxis [see Warnings and Precautions and Drug Interactions].

- FRAGMIN® is contraindicated in patients with active major bleeding, history of heparin induced thrombocytopenia, hypersensitivity to dalteparin sodium, heparin, or pork products.
- FRAGMIN® is contraindicated in patients undergoing epidural/neuraxial anesthesia as a
 treatment for unstable angina and non-Q-wave MI and for prolonged VTE prophylaxis due to
 an increased risk of bleeding associated with the dosage of FRAGMIN® recommended for
 these indications.
- FRAGMIN®, like other anticoagulants, should be used with extreme caution in patients who
 have an increased risk of hemorrhage; bleeding can occur at any site during therapy. An
 unexpected drop in hematocrit or blood pressure should lead to a search for a bleeding site.
- FRAGMIN® should be used with caution in patients with bleeding diathesis, thrombocytopenia
 or platelet defects, severe liver or kidney insufficiency, hypertensive or diabetic retinopathy,
 and recent gastrointestinal bleeding.
- FRAGMIN® should be used with extreme caution in patients with history of heparininduced thrombocytopenia.
 - In FRAGMIN® clinical trials supporting non-cancer indications, platelet count of <50,000/mm³ occurred in <1% of patients.</p>
 - In FRAGMIN® clinical trials supporting the extended treatment of symptomatic VTE in patients with cancer, platelet counts of <100,000/mm³ occurred in 13.6% of patients, including 6.5% who also had platelet counts less than 50,000/mm³. In the same clinical trial, thrombocytopenia was reported as an adverse event in 10.9% of patients in the FRAGMIN® arm and 8.1% of patients in the oral anticoagulant arm. FRAGMIN® dose was decreased or interrupted in patients whose platelet counts fell below 100,000/mm³.

- Thrombocytopenia of any degree should be monitored closely. Heparin-induced thrombocytopenia can occur with administration of FRAGMIN®. The incidence of this complication is unknown at present. In clinical practice, rare cases of thrombocytopenia with thrombosis have also been observed.
- Each multiple-dose vial of FRAGMIN® contains benzyl alcohol as a preservative. Benzyl
 alcohol has been reported to be associated with a fatal "Gasping Syndrome" in premature
 infants. Because benzyl alcohol may cross the placenta, use caution when administering
 FRAGMIN® preserved with benzyl alcohol to pregnant women. If anticoagulation with
 FRAGMIN® is needed during pregnancy, use preservative-free formulations, where possible.
- Periodic routine complete blood counts, including platelet count, blood chemistry, and stool
 occult blood tests are recommended during the course of treatment with FRAGMIN®.
- The most commonly reported side effect is hematoma at the injection site.
- Allergic reactions (i.e., pruritus, rash, fever, injection site reaction, bulleous eruption) have occurred. A few cases of anaphylactoid reactions have been reported.
- Use FRAGMIN® with care in patients receiving oral anticoagulants, platelet inhibitors, and thrombolytic agents because of increased risk of bleeding.
- FRAGMIN® cannot be used interchangeably (unit for unit) with unfractionated heparin or other low molecular weight heparins.
- FRAGMIN® Injection is not intended for intramuscular administration.